

Miss Ingeborg Fritschi
Brookfield,
Connecticut

September 30, 1946

Dear Inge:

I received your letter of September 26th on Saturday, fortunately at the time when Dudley has just returned to New York for two days, so that we could give it our careful consideration. Your offer of packing, billing, shipping and accounting of the Agni Yoga books from Connecticut meets with almost unsurmountable difficulties.

They are as follows: Orders for books come very frequently, practically daily, almost always accompanied by letters, which have to be answered. We would have to constantly mail them to you, and these letters are not only of business nature, but mostly contain questions and thoughts which have to be attended to. If we were to send you these orders, we would have in each case to inform you how to handle each specific letter, which would mean double work for us here. Therefore, simply to let you handle the shipping and billing, and for us to handle the correspondence would be obviously inefficient and inconvenient. Another important point is that it would create an element of uncertainty in the minds of our members and correspondents, as to whom to write altogether and to whom to send the checks and money orders. Besides, we would have to keep track of the accounts still open, checks not received and over-payments, etc., and either write you each time about them or attend to it all from here, which would mean again double work. And the final records and bookkeeping and all banking must be done in New York, since we are incorporated in New York State, and pay sales tax here.

If it were a simple buying and selling business it might be possible to send you all orders, to fill from Connecticut. But Agni Yoga Society has a large correspondence connected with the selling of books - not only do our members and friends often combine their orders with discussions of spiritual percepts, inquiries, etc., but the accounting is confused and tangled due to over-payment, orders for books unavailable, miscalculation of postage, discount, etc. It is naturally much simpler to handle it all from one place, and not divide it between New York and Connecticut, at least not to any greater extent than it is at present. Also, should there be strikes (truckmen, expressmen) or unusually bad winter weather which would prevent you from driving to the post office, we would be quite handicapped, (not mentioning the fact that you may leave Connecticut for a considerable length of time, as happened last year.)

You can readily see from the above that your offer of handling the sale of Agni Yoga books from Connecticut, instead of relieving us here from a certain amount of work, will only increase and complicate it. We feel confident that you and Katherine will give your thoughts to this problem.

Yours cordially,

Sina