Copy of letter dated 22.5.49 from P.B. Guha, New Delhi to Dr. Anthony Yalovenko, Hall Estate, Naggar, Kulu Valley.

I am writing this to you on the advice of Prof. S.Roerich. I had a long talk with Prof. Roerich while he was here during the first week of May last, regarding the possibility of bringing down truck load of fruits, viz. apples, pears, apricots, etc. from Kulu and supply them in Delhi market. There are great demand of fresh fruits here and neighbouring towns and am sure if regular arrangements could be made, we should have a very good market here.

Before leaving for Bombay on the 9th inst. Prof. and Madame Roerich have told me to make all possible arrangements at this end as early as possible, so that we can start from this season, i.e. July onwards, and according to his advice I have since contacted several fruit agents who are ready to sell the truck loads of 120 mds. on my behalf as soon as they arrive here. There are arrangements also of cold storage whenever we would need preservation.

Being a new comer in this line, I have a mind to go up to Kulu when the first crop is almost ready to have a first hand information and bring down the first truck load myself. I would feel very grateful if you could let me know the exact position at your end.

My agents here would never like to bring the fruits by train, instead they want to get the stuff here by truck via Pathankot. They also advise to bring at least three truck load of fruits every week.

The other day I received a letter from Madame Roerich and understand that Prof. Roerich will be writing to you in this connection shortly.

With compliments and best wishes.

THE HALL ESTATE
NAGGAR
MULU
E. PUNJAB.

9.6.49.

Dear Mr. Guha,

Thank you for your letter dated 22/5/49, which I have not replied to earlier, as I was waiting for the letter from Prof. Roerich, which you mentioned in yours, he was writing to me, and which has not arrived as yet.

Before we can come to any arrangement, it would be better if you could let me know what price you are prepared to pay, in Kulu for,

- a) Pears, b) Apples,
- as until I hear from Prof. Roerich, I cannot accept orders on a credit or commission basis.

I should also like to point out to you the following details as regards fruit transport from this valley:-

- 1) The load capacity of trucks on this road is 70 maunds only and not 120 as mentioned in your letter.
- 2) There is a refrigerator van service from Amritsar to Delhi, which will commence from the middle of July. Kulu share of the daily van, is 25 maunds.

I shall be glad to let you have any further particulars you may require to help you.

I think it is very advisable if you come up to the valley personally as you suggest.

Yours sincerely,

THE HALL ESTATE KULU E. PUNJAB.

9.6.49.

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Thank you for your letter dated 22/5/49, which I have not replied to earlier, as I was waiting for the letter from Prof. Roerich, which you mentioned in yours. he was writing to me, and which has not arrived as yet.

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I shall be glad to let you have any further particulars you may require to help you.

I think it is very advisable if you come up to the valley personally as you suggest.

Yours sincerely,

Sd/- A. Yalovenko.

21st June, 1949.

Dear Dr. Yalovenko,

I acknowledge with thanks the receipt of your letter dated 9.6.49.

I hope you have since received the letter of Prof. Roerich regarding the arrangements we have agreed upon to bring down the truck load of fruits from Kulu for supplying the Delhi market regularly.

I note the truck capacity is 70 mds. and not 120 but I understand, from Pathankot its' allowed upto 120 mds.

Needless to mention that I shall be glad to receive 25 mds. of fruits daily through the refrigerator van service, if possible, but I want to postpone the proposal for the time being. I will consider its' suitability from the experience I will gain in one or two consignments.

I have a letter from Prof. Roerich the other day, informing me of the arrangements and other details in this connection. As advised by him, I hope to leave for Kulu sometime mid-July and shall let you know about my movements shortly.

Thanking you.

Yours sincerely,

(P.B. Guha)

Dr. Anthony Yalovenko, The Hall Estate, Naggar, Kulu.

> Copy to Prof. Roerich. Look Town. Bangalon.

POST BOX NO. 120, NEW DELHI. 13th July, 1949. Dear Dr. Yalovenko. I have to acknowledge the receipt of your letter of the 29th June, '49 with many thanks. I am sorry to know the unfavourable condition of the Summer crops and that the Autumn crops also are not rich this year. understand the difficulty in obtaining food there and have no desire to take rest there but visit strictly on business. Yesterday I had a long talk with Mr. A. Gorokhoff, whom you have asked to discuss with me the present fruit position of Kulu We have discussed from various angles and I believe he will be writing you also shortly. I understand there is another Orchard, I mean that of Miss Donald and you may be knowing them intimately. I want to contact them also if they are willing to give me some facility. In the meantime, I shall be very glad if you will kindly let me know when the Summer crops will start riping and how much in total you can collect in Pears and Apples from your Orchard and that of Miss Donald, of course if they are interested in selling their fruits to me. This I am talking about, is for Summer crop which may be ready by the end of July or beginning of August. If in total, it comes to near about a full truck, i.e. 70 maunds or so, I have a mind to proceed to Kulu, just before the fruits ripen and bring down the consignment as a trial. About the price of pears and apples of the other Orchard (i.e. of Miss Donald), I leave it to you to arrange with them on my behalf as a good friend and well wisher. Regarding Autumn crops, I shall be there before the middle of September to bring down the truck load of fruits myself. Kindly let me know if it will be possible to get the Autumn crops of Miss Donald's Orchard and how much they can possibly supply me. Also will you let me know if I wish to stay there for sometime in the beginning of September, it is it possible to engage a servant there as a cook ? Expecting a very early reply. With best wishes, Sincerely yours, (P.B. Guha) Dr. A. Yalovenko, The Hall Estate, Naggar, Copy to! Prof. S. Roerich, Bangalove for information. KULU.

TATGUNNI ESTATE

Bangalore. 20th August, 1949.

As I have already written to you, Mr.Guha has come for the fruit and I hope you shall give him all help to take this consignment of fruit to Delhi. I do not know the amount that may be available of pears and apples, but I hope you will be able to give him a good amount. This consignment is given by us to Mr. Guha on credit basis. Kindly help him with the arrangement of transportation.

As I have also mentioned, I would like

Mr. Guha to stay in my brother's room which would
be the most convenient.

As you probably know I have been extremely busy with my new developments and I had little time for anything else.

With kind regards,

Yours very sincerely,

Dr. A. Yalovenko, Hall Estate, Naggar, KULU.

Bangalore.

20th August, 1949.

Assistant Commissioner, Kulu Valley, Kangra Dist.

Dear Sir.

Mr. P.B. Guha is now travelling to Kulu and he would like to meet you. I have asked him to discuss with you certain things on my behalf and * shall be grateful if you would kindly help him with your advice during his stay.

Thanking you,

Yours sincerely,

TATGUNNI ESTATE

Bangalore. 20th August, 1949.

I am sending this letter to you through Mr. P.B. Guha and I hope you shall help him to contact the Magistrate Mr. Ahuja at Delhi concerning a certain matter about the Shot Gun of mine which has been appropriated by a former manager of our Kulu Estate and the license for which gun I have taken out in Delhi.

Sometime ago I have contacted the Delhi Licensing Authority and asked them to write to the Assistant Commissioner, Kulu to revoke the kicense of the former manager and take the gun into custody. I was assured at Delhi that it could be done quite easily provided I give them all facts in writing which I did but they simply referred me to the Kangra Authorities and the matter did not go any further.

I understand now that the former manager has exchanged the license which I procured for him as manager of the Hall Estate at Delhi, for a local Kulu license in his own name. Since originally the license was issued from Delhi, I should be grateful if something could be done from that end.

We all hope that you are well and both my wife and I send you our affectionate greetings.

A.S. Bhatnagar, Esqr., 4, York Place, New Delhi.